

## Medica's 2023 Medicare Supplement Bonus Program

Medica is excited to announce a bonus program for our Medicare Supplement plans in Minnesota and Nebraska. This program begins with new business sales, submitted via Medica's Electronic Application process, for policies effective **April 1 – September 1, 2023**.

You can earn:

Minnesota	Nebraska
<ul style="list-style-type: none"> <li>• \$500 total for the first five <b>Underwritten</b>, active (premium paying) policies</li> <li>• \$200 total for the first five <b>Open Enrollment</b>, active (premium paying) policies</li> </ul>	<ul style="list-style-type: none"> <li>• \$500 total for the first five <b>Underwritten</b>, active (premium paying) policies</li> </ul>
Eligible Plan Types: Basic, Extended Basic, Copayment Plan N Eligible	Eligible Plan Types: F, G, N
Applications must be submitted Electronically to qualify	Applications must be submitted Electronically to qualify
Maximum payout: \$700	Maximum payout: \$500

### Additional Qualifying Business Guidelines:

- Applicable to Medicare Supplement policy sales in Minnesota and Nebraska.
- Applicable to policies with effective dates of 4/1/23 through 9/1/23
- Must have five active (premium paying) policies, submitted via Electronic Application, to qualify
- Bonus will be paid after the fifth policy has been effective, active and paid for 60 days
- MN: Excludes Guarantee Issue and under age 65, disability business
- NE: Excludes Open Enrollment, Guarantee Issue, and under age 65, disability business
- All policies eligible for bonus must be in-force and active with premium paid at time of bonus payout
- Bonus paid/accumulates at the agent level (not agency level)
- Agent must be currently contracted, actively licensed/appointed and remain in good standing with Medica
- All decisions by Medica regarding the program and its cancellation are final
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Excludes current Medica Medicare Supplement policyholders that make plan changes during the bonus period
- All state/federal guidelines apply

### More Reasons to Partner with Medica:

- No application or policy fee
- Household discounts available in Nebraska, if applicant is eligible, to further lower rates
- Copayment Plan N is good option for those who are used to cost-sharing such as employers' health insurance or Medicare Advantage plans

- Electronic Application available to assist with error-free and complete applications
- Medica also has a full Medicare portfolio of competitive Medicare Advantage and Medicare Cost plans available, that do not require underwriting, depending where your client lives

**Medica is here to take care of you and your clients:**

- Serving 1.5 million members
- Nonprofit insurance company serving 12 states across America
- Leader in the Medicare market
- More than \$4 billion in annual revenue
- Dedicated and knowledgeable broker experience team

Have a question? Contact your Sales Relationship Manager or the [Broker Experience team](#).